



ADAPTIVE NETWORK

SOLUTIONS

... smarter wireless connectivity

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FOR IMMEDIATE RELEASE

JPEmbedded and Adaptive Network Solutions Partner to Jointly Offer Wireless Sensor Network Solutions in Poland

<Alternate Title>JPEmbedded to Distribute Adaptive Network Solutions' IEEE802.15.4/ZigBee Wireless Products in Poland

Krakow, Poland and Dresden, Germany – December 14, 2011 –JPEmbedded, a leading Polish electronic component distributor and system integrator today announced that it has entered a strategic partnership and distribution agreement with Adaptive Network Solutions GmbH, a leading system design house. The two companies are to jointly design, develop and market products and solutions for the fast developing Wireless Sensor Network (WSN) markets, including but not limited to energy management, building and industrial automation, automated meter reading, transportation, and more. JPEmbedded will also carry Adaptive Network Solutions' line of the @ANY 802.15.4/ZigBeeRF modules and development tools.

Adaptive Network Solutions is a leading system design house, based in Dresden, Germany. Adaptive Network Solutions provides a complete range of concept-to-market product design and customization services, focusing on IEEE802.15.4-based wireless technologies, such as ZigBee, 6LoWPAN, Wireless-HART and more. Additionally, Adaptive Network Solutions offers a comprehensive line of modular hardware and software components, and development tools, for Sub-1-GHz and 2.4GHz license-free ISM bands. This modular approach enables quick and seamless technology implementation for a wide variety of application areas demanding intelligent wireless connectivity.

JPEmbedded is a Krakow, Poland-based embedded programming services company that delivers advanced embedded programming services to the telecom, automotive, and electronics industries. The company is dedicated to providing high quality products and services at competitive costs. JPEmbedded offers to its customers both comprehensive embedded systems design and implementation services. The company is committed to the highest quality standards, and boasts 100% client retention rate to date.

"We are very pleased and proud to have been selected by Adaptive Network Solutions as a distributor and a strategic partner in Poland", says Mr. Jan Mazan, President and Co-Founder of JPEmbedded. "We believe that Adaptive Network Solutions' high-performance @ANY wireless products and design prowess are perfectly complimented by JPEmbedded top quality engineering services and in-depth market knowledge. Together we can deliver superior WSN solutions for the rapidly growing local markets."

Mr. Thomas Lerm, CEO of Adaptive Network Solutions GmbH, added: "We have been receiving an increasing number of inquiries from customers in Poland, so it became critical for us to find a reliable partner with a proven track record. JPEmbedded, an agile embedded service provider with an unwavering commitment to customers' satisfaction, has fully met our requirements. We have a winning combination of Adaptive Network Solutions' industry-leading WSN platform and JPEmbedded's customer-centric services, which together create an ultimate benefit for the clients."

Adaptive Network Solutions' @ANY modules, USB dongles, sensor boards and development kits will be available from all JPEmbedded's sales offices. JPEmbedded will display Adaptive Network Solutions' products at the upcoming Embedded World 2012, a leading European semiconductor show, in Nürnberg, Germany on February 28 – March 1, 2012. For more information about the companies' products and services please visit the corresponding websites at www.jpembedded.eu and www.an-solutions.de.

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About Adaptive Network Solutions (A.N. Solutions)

A.N. Solutions is a versatile system design house specializing in concept-to-market wireless networking solutions for energy management, building automation, and other application areas demanding intelligent wireless connectivity. A.N. Solutions helps OEMs and system integrators to roll out new products on time and on budget with no in-house RF expertise by offering easy-to-use hardware and software components. Ultra-sensitive IEEE 802.15.4/ZigBee RF modules, embedded software and development tools for Sub-1-GHz and 2.4GHz license-free ISM bands enable quick and seamless technology implementation and customization. Headquartered in Dresden, Germany, the A.N. Solutions team boasts years of wireless experience, adhering to the spirit of innovation and "Made in Germany" quality. For more information, please visit www.an-solutions.de.

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